



## Quiz

### Advocacy

1. Which style of questioning is most commonly used in examination in chief?
  - a. Closed questions
  - b. Open questions
  - c. Leading questions
  - d. Any question that a lawyer deems appropriate
  
2. Which technique describes the way in which a lawyer should try to minimize the opportunity for an opponent to cross examine by acknowledging imperfect recollection of a witness?
  - a. Confess and avoid
  - b. Pleading ignorance
  - c. Acknowledge and avert
  - d. Admit and plead
  
3. Which of the following is most important for a lawyer to observe in a witness in cross examination?
  - a. The words that they are saying
  - b. Their physical affect
  - c. Their tone
  - d. All of the above

4. What is the purpose of a closing address?
- a. To provide the fact finder any additional evidence that was not disclosed through examination in chief or cross examination
  - b. To sum up the facts that have already been provided throughout the hearing to hopefully persuade the fact finder to come to the decision that they were already moving towards prior to the closing address starting
  - c. To tie up any loose ends or inconsistencies in fact that have come up in cross examination
  - d. All of the above
5. Why should 'D' questions such as 'did you?' and 'does it?' be kept to a minimum in cross examination?
- a. They will typically be objected to by the opponent
  - b. They do not lead to sufficient control of a witness
  - c. These type of questions can only be asked in examination in chief
  - d. All of the above

**Answers:**

**1. B 2. A 3. D 4. B 5. B**