



## Quiz

### The 4 Key Pillars to Conveyancing Practice

1. **Who should you add to your database?**
  - a. **Clients**
  - b. **Referral Agents**
  - c. **Friends**
  - d. **All of the above**
  
2. **What is important to keep in mind when building a website?**
  - a. **It does not need to have a lot of work put into it**
  - b. **Most people do not bother to look at company websites**
  - c. **You will be judged by your website**
  - d. **A and B**
  
3. **What is a good approach to email?**
  - a. **Emailing should be kept to a minimum as there is too much of it cluttering inboxes**
  - b. **Emails are better than private messages on social media**
  - c. **Email is the best form of communication and should be preferred**
  - d. **Email should never be used as it is obsolete**

4. **When will eConveyancing become mandatory?**
- a. **1 July 2020**
  - b. **1 July 2021**
  - c. **1 July 2022**
  - d. **It is already mandatory**
5. **What is a requirement of eConveyancing?**
- a. **To identify the client**
  - b. **To obtain the client's authority to sign on their behalf**
  - c. **To meet the client in person**
  - d. **A and B**

**Answers:**

**1. d 2. c 3. a 4. d 5. d**