



## Quiz

### Franchising agreements

1. Which of the following best describes the purpose of mediation?
  - a. It is a forum to get the parties talking, with the aim of reaching a resolution.
  - b. To avoid the court process.
  - c. To avoid high legal costs.
  - d. All of the above.
2. Which of the following is not a Category 1 cost?
  - a. Water
  - b. Drainage
  - c. Staff wages
  - d. Air conditioning
3. What does a 'make good clause' cover?
  - a. The returning of property
  - b. Rental
  - c. Bank loans
  - d. Human resource departments

4. How can a trademark be searched?
- a. By requesting a trademark lawyer.
  - b. By requesting a PR firm.
  - c. By requesting the head office branch of that company.
  - d. By searching on the 'Australian Trademarks Register'
5. Which of the following is not a tip for franchisees?
- a. Assess the payable fees
  - b. Assess the rules surrounding personal guarantees
  - c. Assess the grounds for termination
  - d. Waive the right to legal advice

**Answers:**

**1. D 2. C 3. A 4. D 5. D**